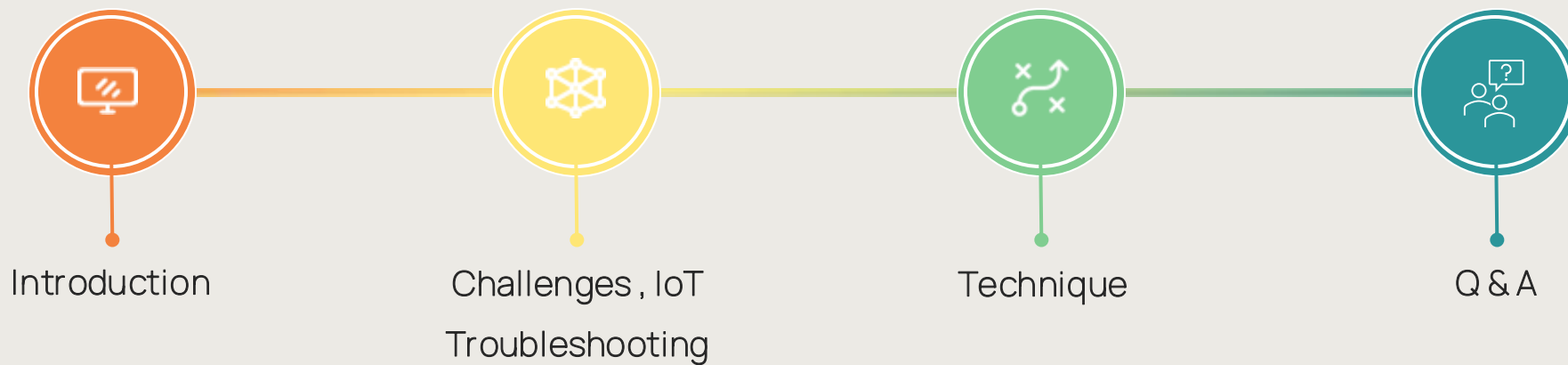


IoT Large Scale Operations Use of AI & Analytics

Broadband Forum, Fall Summit – November 18, 2024

Colin Grealish, Product Director @ Motive

Agenda



Motive is the industry leader in device and service management

Our Mission: To remove the cost and complexity of managing today's digital services

We serve more than 150 CSP customers around the globe enabling seamless device management, mobile entitlement, and IoT services.



1997 - Motive, founded



1998 - Acquired by Alcatel-Lucent



2016 - Acquired by Nokia



2024 - Spun out of Nokia

>1.8B

DEVICES UNDER MANAGEMENT

>120K

DEVICE MODELS RECOGNIZED

>1M

CUSTOMER SERVICE
REPRESENTATIVE USERS

>10M

SELF-SERVICE SESSIONS
ENABLED PER MONTH

Sample of our global customers

With decades of experience spanning the largest and most successful service operators, Motive is the proven leader in device and service management solutions. We manage over 1 billion devices across 150+ global deployments in Fixed, Mobile, and IoT networks.

 verizon vodafone AT&T BT T-Mobile kpn Charter
COMMUNICATIONS TELUS TIM
GRUPPO TIM Rakuten Telefónica NTT
docomo SoftBank
Group اتصالات
etisalat altice OPTUS

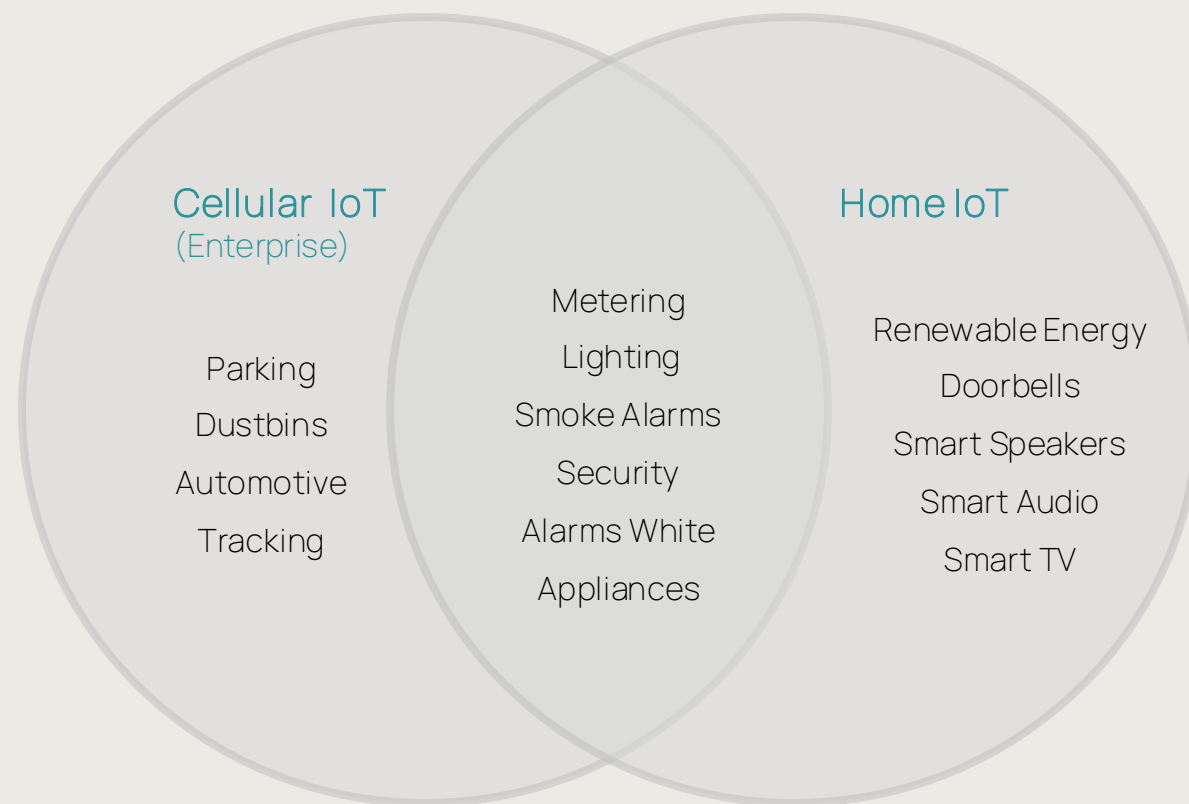
IoT: Cellular vs Home

How Motive are deploying IoT



Lessons learned

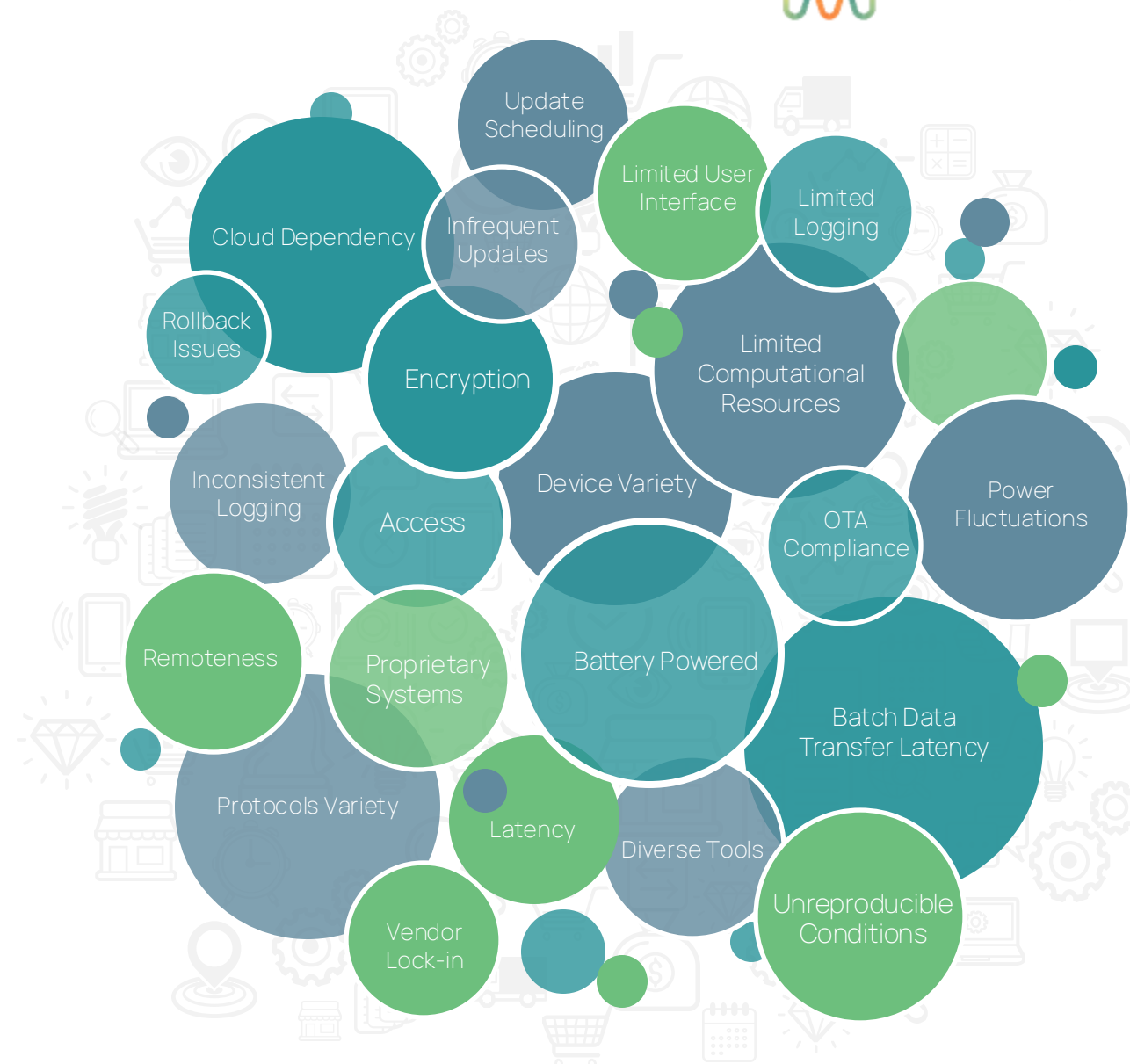
- Service lives can be long and have high availability expectation
- Use cases + service expectations applicable to both domains
- Device characteristics are similar + constrained with limited UI



Challenges for IoT Operations

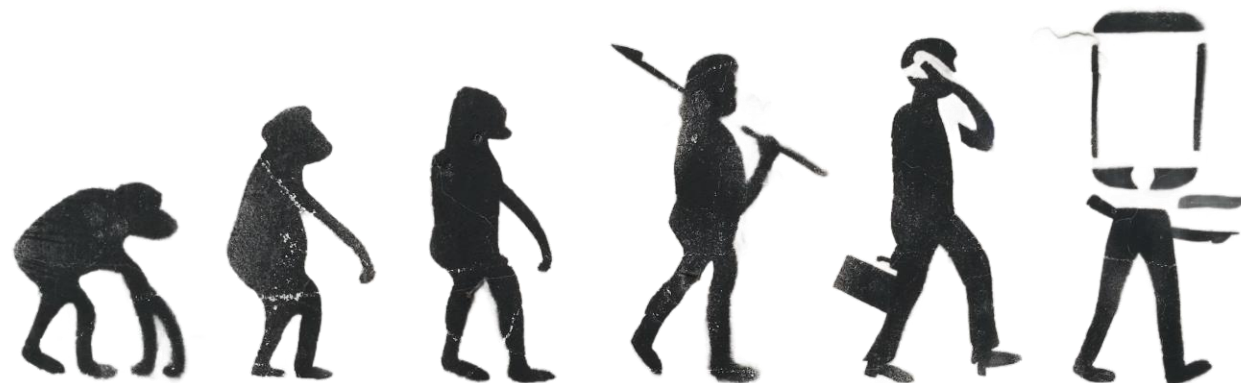
Devices that don't have owners tend to be remote

Troubleshooting IoT (Internet of Things) devices can be particularly challenging due to several unique factors associated with their nature, architecture, and operational environment.



Evolution of IoT Troubleshooting Technique

It's a complex evolution



More automated and faster

Evolution of IoT Troubleshooting Technique

Options are increasing inline with complexity of deployments



Traditional

Device Monitoring, Network Diagnostics, Firmware – Verify, Rollback, OTA, Reboot, Reset, Debug tools, Debug Mode, Remote Access e.g. SSH, Control Environment, Battery Check, Configuration Check, Test Interoperability, Security Configuration, Cross-Layer Troubleshooting, Application, Transport, Hardware, User and Configuration Errors, Recheck Installation Process, User Error Diagnosis, Consult Manufacturer Documentation and Support, Check Official Documentation, Contact Technical Support



Analytics

Monitor Real-Time Monitoring and Alerts, Predictive Maintenance, Historical Data Analysis, Correlating Multi-Device Data, Root Cause Analysis (RCA), Automated Troubleshooting and Self-Healing, Network Traffic Analysis, Device Performance Analytics, Security Incident Detection, Data Quality and Integrity Monitoring, Capacity Planning and Scalability, Environmental Monitoring, Dashboarding and Visualization, Failure Mode Analytics



Artificial Intelligence and Machine Learning

Predictive Maintenance and Failure Prediction, Anomaly Detection and Early Warning System, Automated Root Cause Analysis (RCA), Automated Troubleshooting and Self Healing Systems, Machine Learning-Based Diagnostics, Intelligent Data Filtering and Noise Reduction, Natural Language Processing, Adaptive Learning and Continuous Improvement, Network Traffic and Performance Optimization, IoT Security Monitoring and Threat Detection, Digital Twin Technology for Simulated Troubleshooting, Context-Aware Troubleshooting, AI-Based Dashboards and Visualization

More automated and faster

Utilize Network Exposure for Troubleshooting

Leverage Multiple Data Streams to reduce time to fix



Problem

- Error can occur across: Network Device, Device Manager, Application
- Cost to Network Provider for resolution



Network Exposure

- Provides info on device from mobile network perspective
- 5G NEF – Network Exposure Function
- 4G SCEF – Service Capability Exposure Function



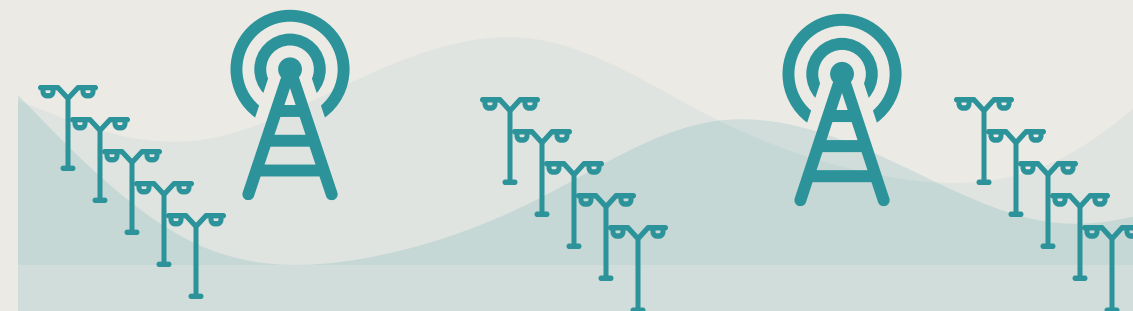
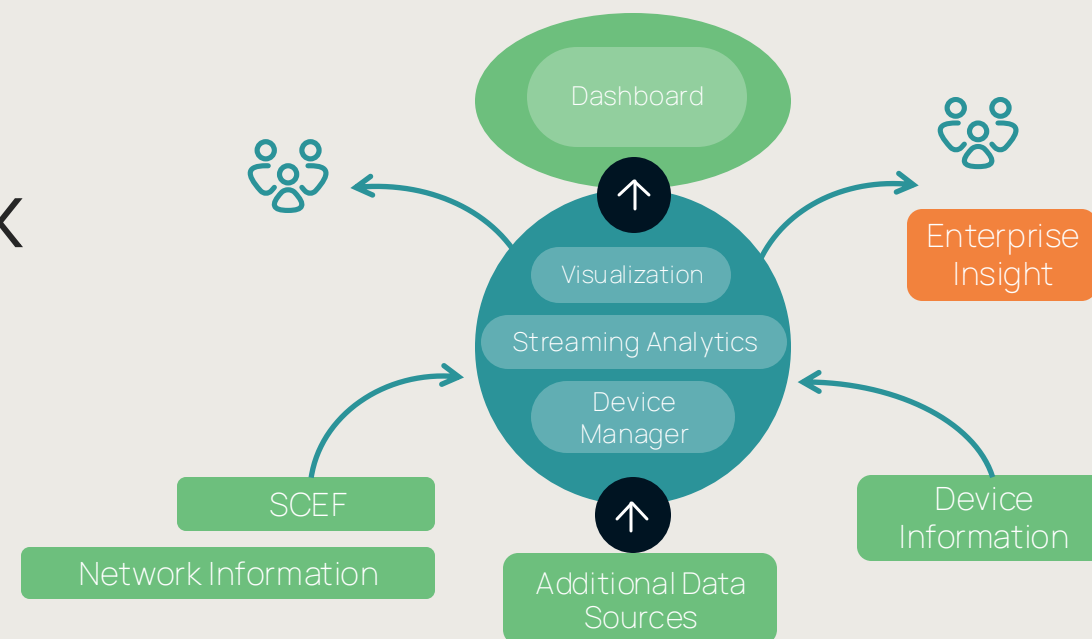
Solution

- Utilize streaming analytics
- Stream issues from device & network, stream other data sources as location
- Identify insights & issues. Cluster issues with network problems



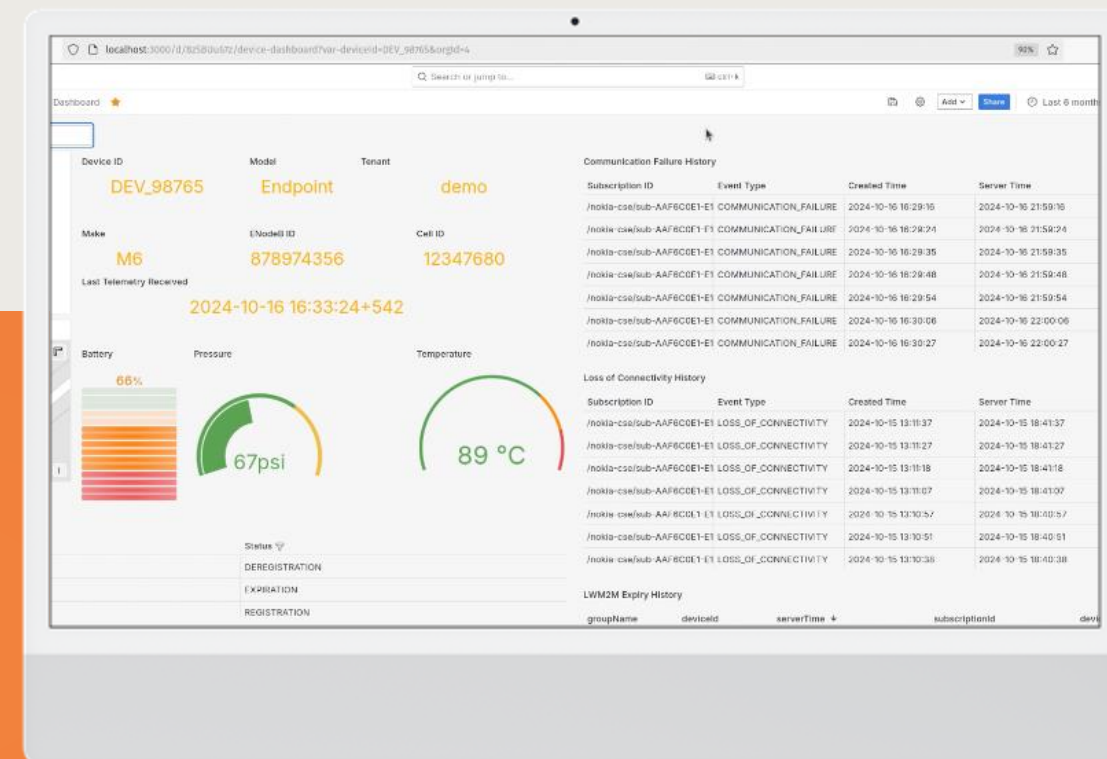
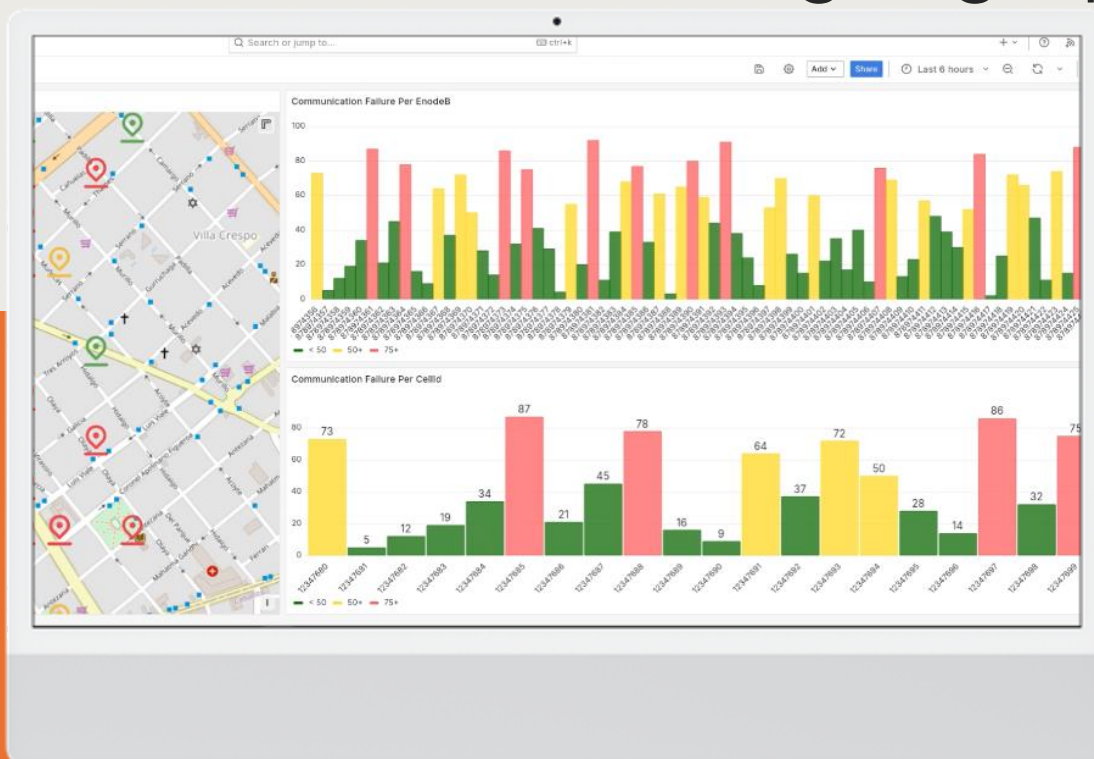
Benefit

- Save time and cost by identifying issues quickly



Assess Status of IoT Service Instantly

View outstanding issues clustered by Cell, EnodeB and geographical location



Automated Protocol Analysis using Open AI

Diagnose interoperability issues in real time



Problem

- Complex & time-consuming
- Result of upgrades or new devices
- Complexity



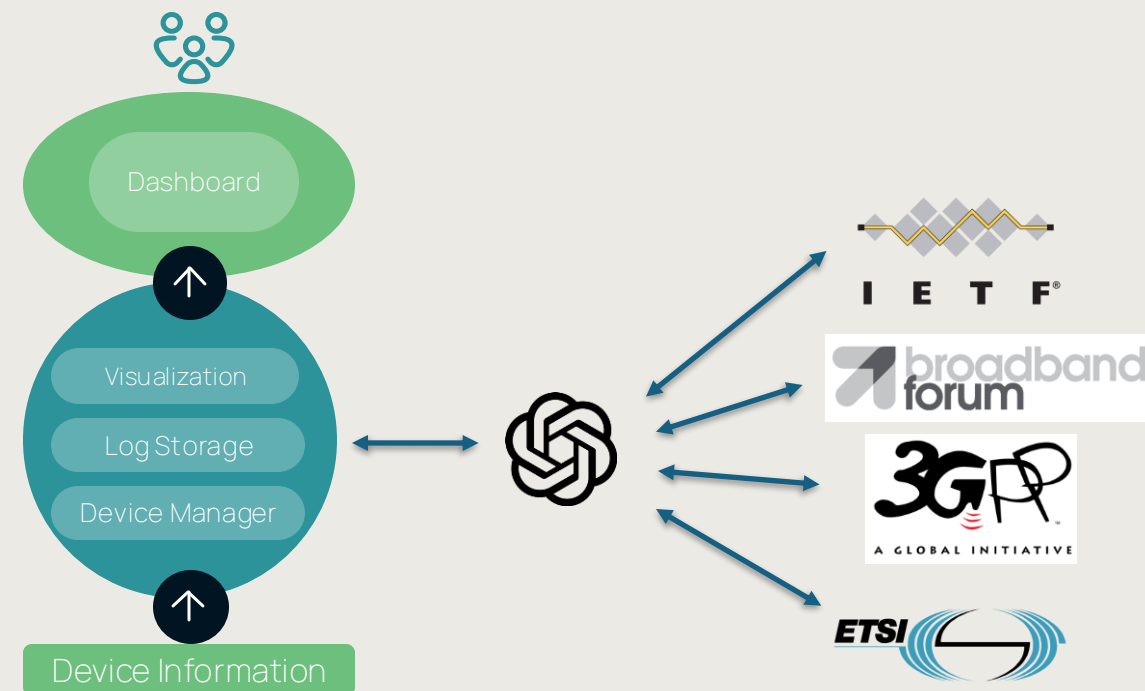
Solution

- Apply Open AI to Protocol Stream
- Prompt with applicable specifications, known anomalies, agreed deviations
- Solution identifies where the protocol deviates from specification



Benefit

- Save time and cost when interoperability issues are identified quickly



Smart Home also brings service level expectations

BBF Vision is driven by obligation for high service levels



Typical solutions: Wi-Fi

- Wi-Fi Network and Repeater
- Set top box
- Bundled TV & Music
- etc



Typical solutions: Smart Home

- Lighting, security, smoke alarms, white appliances, renewable energy
- Tools for on-boarding, diagnosing & continuity
- More challenging given constrained lack of UI



Obligation to maintain service levels depends on route to market of application. Consumers will soon expect home network resolution for IoT.



Our company

A relentless drive to remove the cost and complexity of managing today's digital services.



Trusted

The proven leader in device and service management solutions with decades of experience spanning the largest and most successful service operators.



Global

Deployed at well over 150 customers, spanning more than 65 countries.



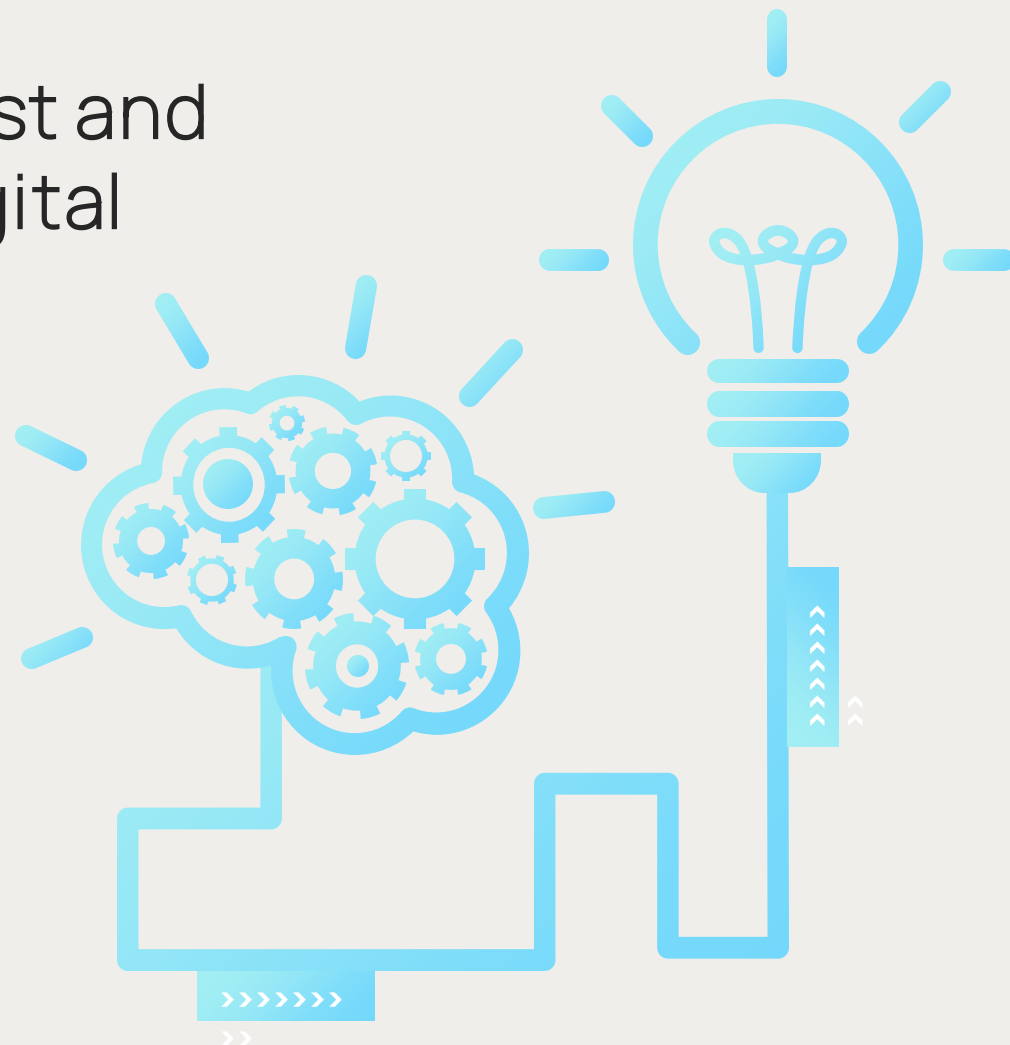
Roadmap

Consistently reinventing the products and portfolio in line with the changing market.



Flexible

Software-as-a-service models, private & public cloud deployment, or on-premises technology to support the customer needs.





Services

World-class services teams providing Device Certification, Integration, Training, Installation, Support, and more.



Scalable

100s of millions on end points managing billions on devices.



Secure

All solutions are built with rigorous security from the ground up, in line with customer security policies.



Features

Hugely innovated and rated product with many millions of man years in development.

Our product

Mobile, Home, IoT,
Consumer & Enterprise
Solutions covering all
Device Management
Segments.

Best Value

Thank you!

Let's connect on LinkedIn:



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